## **COVER SHEET**

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(Company's Full name)

## NO. 90 E. RODRIGUEZ JR. AVE., UGONG NORTE, QUEZON CITY

Atty. Sheila Pasicolan Contact Person		<b>634-8387</b> Tel. No.						
	-	AOGRESS REPORT  M TYPE						
	Secondary License	, (if applicable type)						
Dept. requiring this doc		N/A Amended Articles number						
Total stockholders		Domestic Foreign						
Т	o be accomplished by	SEC personnel concerned						
Fi	le Number	LCU						
Pagement	410	Cooking						
Documen STAMPS	t i.b.	Cashier						



90 E. Rodriguez Jr. Ave., Ugong Norte Libis, Quezon City
Tels: 634-8387 (connecting all departments)
Fax: 636-2950, 636-1837
Website: www.wilcon.com.ph

January 15, 2018

### SECURITIES and EXCHANGE COMMISSION

Pasay City, Philippines

Attention:

DIRECTOR VICENTE GRACIANO P. FELIZMENIO

Market and Securities Regulation Department

Mr. Mike Ferdinand Santos

**SEC Examiner** 

### Gentlemen:

For submission are the attached progress report on the application of proceeds from IPO for the fourth quarter of 2017 and certification of Reyes Tacandong & Co. on the accuracy of information provided by the Company in relation to the progress report.

Thank you.

Very truly yours,

MARK ANDREW Y. BEL Chief Financial Officer



90 E. Rodriguez Jr. Ave., Ugong Norte Libis, Quezon City Tels: 634-8387 (connecting all departments) Fax: 636-2950, 636-1837 Website: www.wilcon.com.ph

January 15, 2018

Makati City

THE DISCLOSURE DEPARTMENT
THE PHILIPPINE STOCK EXCHANGE, INC.
3rd Floor, Philippine Stock Exchange Plaza
Ayala Triangle, Ayala Avenue

Attention:

Ms. Janet A. Encarnacion

Head - Disclosure Department

Subject:

Quarterly Summary of the Application of Proceeds from the Initial Public

Offering (IPO)

Dear Ms. Encarnacion:

In compliance with the disclosure requirements of the Philippine Stock Exchange, please find enclosed the following:

- Quarterly Summary of Application of Proceeds from the Initial Public Offering of the common shares of stocks of Wilcon Depot, Inc. (the "Corporation") as of December 31, 2017.
- 2. Certification of Reyes Tacandong & Co. on the accuracy of information provided in relation to the progress report.

WILCON DEPOT, INC.

MARK ANDREW Y. BELO

Chief Financial Officer

# WILCON DEPOT, INC. Quarterly Summary of Application of Proceeds As of December 31, 2017

			7,039,226,310
PHP	178,029,707		
	102,111,680 8,200,000 790,614		289,132,001
			6,750,094,309
	795,017,142 765,802		795,782,944
			342,774,443
			1,138,557,387
		PHP	5,611,536,922
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		Officer	ſ
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	S J RUE NO. ITIL D NO. oll of. Adn MC	8,200,000 790,614  795,017,142 765,802  MARK ANDREW Chief Financial  MOTARY PUBLIC ITIL DECEMBER 31, 20 NO. 05651009, 01-06 Oll of Attorney's No. 46 O. AR001205 - Q.C. Ch Admin Matter No. 23 MCLE No. V-0024616	102,111,680 8,200,000 790,614  795,017,142 765,802  PHP  day of

Cohank Tower 8741 Paseo de Roxas Makati City 1226 Philippii Phone +632 982 9100

+632 982 9111 www.reyestacandong.com



January 15, 2018

The Stockholders and the Board of Directors WILCON DEPOT, INC. Doing Business under the Name and Style of WILCON DEPOT and WILCON HOME ESSENTIALS No. 90 E. Rodriguez Jr. Avenue Brgy. Ugong Norte Libis, Quezon City

### **Report of Factual Findings**

We have performed the procedures agreed to by management of WILCON DEPOT, INC. Doing Business under the Name and Style of WILCON DEPOT and WILCON HOME ESSENTIALS (the Company) with respect to the Progress Report of the Company for the quarter ended December 31, 2017 on the use of the proceeds from the Initial Public Offering (the Offering) of the Company's common shares in connection with its compliance with the reportorial requirements of the Philippine Stock Exchange, Inc. (PSE). Our engagement was undertaken in accordance with the Philippine Standard on Related Services 4400, Engagements to Perform Agreed-upon Procedures regarding Financial Information, applicable to agreed-upon procedures engagements.

### Background

On September 13, 2016, the stockholders and the Board of Directors of the Company authorized the Company to undertake the Offering of its shares with the PSE. Subsequently, on February 23 and March 8, 2017, the Securities and Exchange Commission (SEC) and the PSE approved the Company's application for the Offering, respectively.

The shares of stock of the Company are officially listed at the PSE on March 31, 2017. The Company listed 1,393,906,200 common shares at an offer price of \$\textstyle{2}5.05 per share.

The proceeds from the Offering are being used by the Company for (i) store network expansion (ii) payment for the outstanding financial obligation and (iii) general corporate purposes.

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### **Procedures Performed and Results**

The agreed-upon procedures and the results thereof are summarized as follows:

1. We obtained the Progress Report on the Use of the Proceeds from the Offering for the quarter ended December 31, 2017.

Balances and movements of unapplied proceeds as at and for the quarter ended December 31, 2017 are as follows:

Unapplied proceeds carried over from the previous quarter	₽5,954,311,365
Store network expansion	(342,774,443)
Unapplied proceeds as at December 31, 2017	₽5,611,536,922

2. During the quarter ended December 31, 2017, the Company made actual disbursements amounting to ₱342.8 million for the on-going construction of new stores.

We traced the disbursements to the bank statements and examined the underlying documents supporting the construction cost amounting to P288.6 million. The underlying documents examined include, among others, the contracts, duly approved quotations, delivery receipts, sales invoices and official receipts issued by the suppliers. No exceptions were noted.

The Company also made disbursements for acquisition of fixed assets, supplies and initial inventory amounting to \$\mathbb{P}\$54.2 million. We traced the disbursements to the bank statements and examined the sales invoices and official receipts issued by the suppliers. No exceptions were noted.

Of the total disbursements of \$\mathbb{P}342.8\$ million, \$\mathbb{P}161.2\$ million were disbursed from various regular disbursing bank accounts of the Company. These will be reverted back by the Company to the various regular disbursing bank accounts from the Offering proceeds in January 2018.

3. We traced to the underlying documents of the unapplied proceeds as follows: the bank statements for cash in banks, promissory notes and confirmation for money market placements and marketable security, respectively. No exceptions were noted, except for the matter discussed in Item no. 2.

#### Details are as follows:

Cash in banks	₽285,113,056
Cash equivalents	2,487,580,715
Marketable security	3,000,000,000
	5,772,693,771
Amount disbursed from various accounts	161,156,849
Unapplied proceeds as at December 31, 2017	₽5,611,536,922

The unapplied proceeds from the Offering are maintained in various current and savings accounts with MBTC, BDO Unibank, Inc. and Rizal Commercial Banking Corporation (RCBC), money market placements, time deposits and marketable securities with First Metro Investment Corporation, Metrobank Card Corporation, RCBC and and China Banking Corporation.

4. As at December 31, 2017, the status of planned and actual use of proceeds is summarized below:

	Estimated	Actual	Over (Under)
Gross Proceeds	P7,039,226,310	₽7,039,226,310	P-
Use of the Proceeds			
Debt repayment	(428,100,000)	(428,100,000)	-
General corporate purposes	(200,000,000)	(200,000,000)	-
Store network expansion	(6,121,994,309)	(509,691,585)	(5,612,302,724)
	(6,750,094,309)	(1,137,791,585)	(5,612,302,724)
Offer expenses	(289,132,001)	(289,897,803)	765,802
Unapplied Proceeds	<b>P</b>	<b>P5,611,536,922</b>	( <b>P</b> 5,611,536,922)

The sufficiency of the foregoing procedures is solely the responsibility of the Company. Consequently, we make no representation regarding the sufficiency of the procedures either for the purpose for which this report has been requested or for any other purpose.

Because the foregoing procedures do not constitute either an audit or a review made in accordance with Philippine Standards on Auditing or Philippine Standards on Review Engagements, we do not express any assurance on any of the financial statement accounts of the Company.

Had we performed additional procedures or performed an audit or a review of the financial statements in accordance with Philippines Standards on Auditing or Philippine Standards on Review Engagements, other matters might have come to our attention that would have been reported to you. Our report is solely for the purpose set forth in the first paragraph of this report and for your information and is not to be used for any other purpose or to be distributed to any other parties. This report relates only to items specified in the foregoing and does not extend to any financial statements of the Company taken as a whole.

**REYES TACANDONG & CO.** 

HAYDEE M. REYES

**Partner** 

CPA Certificate No. 83522

Tax Identification No. 102-095-265-000

BOA Accreditation No. 4782; Valid until December 31, 2018

SEC Accreditation No. 0663-AR-3 Group A

Valid until August 30, 2020

BIR Accreditation No. 08-005144-006-2017

Valid until January 13, 2020

PTR No. 5908527

Issued January 3, 2017, Makati City

January 15, 2018 Makati City, Metro Manila